



## Instructor-Led Training(O2C)

**VisionStream offers instructor led training for hundreds of learning topics. Our training provides students with hands-on experience with latest technologies to match job role requirements. From in-class training to hands-on-labs, VisionStream provides a dynamic learning environment.**

### What you will learn at VisionStream

Topics

**11 Days-3 Hrs/Day**

### E-Business Suite :

- **Introduction to Oracle Applications** **Day 1&2**
  - Architecture of E-Business Suite
  - Navigate Oracle Applications
    - Log on and off Oracle Applications
    - Use forms and menus
    - Enter data using forms
    - Search for data using forms
    - Access online help
    - Run and monitor reports and programs
    - Customize the presentation of data using folders
    - Set personal user profile options
    - Manage an attachment to a form
    - Identify and use key and descriptive flexfields
- **Shared Entities and Integration**
  - Learn how Oracle shares information between Applications
- **Multi-Org**
  - Multi-Org organizational model
- **FlexField**
  - Concept of flexfields.
  - Define a value set.
  - Define and test a key flexfield
  - Define and test a descriptive flexfield
- **System Administrator**
  - Manage system Security
  - Create Users
  - Create Responsibilities using Menu and Function Security
  - How to use profiles.



- **Order to Cash Fundamentals**

- OM Setups
- Setups Receivables
- Integration with other products
- Implement the Order to Cash Lifecycle

- **Order to Cash Revisited**

**Day 3&4**

- Order to Cash Lifecycle Overview
  - Ordering and Scheduling Process
  - Pricing Process
  - Shipping Process
  - Auto Invoice Process
  - Receivables Process
- Overview of Oracle Order Management
- Inventory Organizations
  - Describe Enterprise Structure in Oracle Applications
  - Defining Units of Measure
  - Defining Locations
  - Setting up Inventory Organizations
  - Establishing Inventory Parameters
  - Defining Sub-inventories
- Enter Orders
  - Entering Simple Negotiation information
  - Entering Sales Header and Line information
  - Creating Blanket Sales Agreements
  - Creating Internal Orders
  - Creating Drop Shipments and Back-to- Back Orders
  - Scheduling Orders
  - Booking and Copying Orders
  - Order Import and Identifying Key Setup Elements
- Manage Parties and Customer Accounts
  - Entering and maintaining party and customer account information
  - Creating profile classes and assign them to customer accounts
  - Creating and maintain party and customer account information
  - Enabling customer account relationships
  - Defining TCA party paying relationships
  - Merging parties and customer accounts
  - Viewing party and customer account information
  - Defining setup options

- **Credit Management**

**Day 5&6**

- Setting up for credit management
- Using credit profile changes
- Identifying credit management processing
- Using workflow and lookups
- Reviewing credit management performance
- Applying credit hierarchy



- Order Inquiry
  - Pricing and Availability
  - Order Organizer
  - Order Information Portal
- Manage Orders
  - Entering Order Updates
  - Managing Approvals
  - Managing Holds
  - Managing Credit Checking
  - Canceling and Closing Orders
  - Purging Orders
- Overview of Pricing
  - Overview of Pricing in the Order to Cash Lifecycle
  - Overview of Pricing Concepts, Integration, Engine
  - Overview of Pricing Security
  - Overview of Price Lists, Pricing Agreements
  - Overview of Formulas, Qualifiers and Modifiers
  - Overview of Contexts and Attributes
  - Overview of Freight and Special Charges
  - Overview of Basic vs. Advanced Pricing
- **Basic Pricing** **Day 7&8**
  - Pricing Security
  - Creating Price Lists - Header and Line
  - Maintaining Price Lists
  - Agreements
  - Formula
  - Pricing Attributes
  - Modifiers - inclusive of Freight & Special Charges modifiers
  - Attribute Management
- Oracle Shipping Execution
  - Pick Release Process
  - Ship Confirm Process
  - Deliveries and Delivery Lines
  - Shipping Parameters
  - Pick Release Rules
  - Freight Carriers
  - Profile Options
  - Shipping Execution Reports
- Process Invoices using Auto Invoice
  - Auto Invoice process
  - Defining Auto Invoice
  - Correcting errors by using Auto Invoice Exception Handling
- **Overview of Oracle Receivables Process** **Day 9&10**
  - Receivables process positioning within the Order to Cash Life Cycle



- Describing the overall Receivables Process
- Discussing the key areas in the Receivables Process
- Implement Customer Invoices
  - Setting up information relating to invoicing
  - Major implementation considerations in customer invoicing
- Process Invoices
  - Describing the way processing invoices fits into the Receivables process
  - Entering and completing invoices
  - Correcting invoices
  - Identifying deposit transaction types
  - Printing transactions and statements
  - Using event-based management
  - Promised commitment accounts
- Implement Receipts
  - Setting up information relating to receipts
  - Implementation considerations
- Receipts
  - Receipt processes
  - Applying receipts using different methods
  - Creating claims
  - Using balance segments
  - Applying non-manual receipts
- Tax Accounting Process
  - Tax Accounting processes
  - Defining General Tax setup steps
  - Entering Tax Adjustments
  - Tax Reporting Ledger
- Period Closing Process
  - Defining the various actions required to close a period in the Order to Cash eBusiness flow
  - Using reports to assist in the closing process
  - Running the Revenue Recognition program and the General Ledger interface program

## **Shipping Fundamentals**

## **Day 11**

- Oracle Shipping Execution
  - Shipping Entities
  - Move Orders
  - Automated Shipping Process
  - Integration with Oracle Order Management
- Pick Release
  - Pick Release Rules
  - Configuring Pick Release process
  - Release Sequence Rule
  - Pick Slip Grouping Rule
  - Release Rule



- Ship Confirm
  - Ship Confirming Process
  - Configuring Ship Confirm process
  - Ship Confirm Rule
- Deliveries, Containers, and Trips
  - Managing Deliveries
  - Consolidating Delivery Lines and Deliveries
  - Managing Containers
  - Container-Item Relationship
  - Managing Trips
  - Packing Workbench
- Shipping Exceptions
  - Define Shipping Exceptions
  - Log, View, and Purge Shipping Exceptions

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